

REIN

ARM

O N A

The world's gone a little soft on cold. But staying in or bundling up in fuzzy mittens is not for people like us. We aren't intimidated by arctic temps because we believe there is a better way to deal with cold. In fact, we are comfortable making others feel uncomfortable about their layers of puff and fluff. We do things differently.

# WEARE HARDWIRED TO BE WARM



# CONSUMER Motivation

THAW consumers are driven to change what is not working by finding better and smarter solutions. Our consumers embrace technology to get what they want and need. They want and need to get outside...either because they want to be active, enjoy time with family and friends, or because their jobs demand it. Remaining true to who they are sometimes means changing their environment when it provides a possible roadblock.

### THAW CONSUMERS WANT TO:

### CHANGE OLD WAYS

Our consumers recognize a need for change and are willing to adopt new technology and solutions to get what they want.

### **BE COMFORTABLE**

Our consumers want to and need to get outside. They need warmth and comfort in uncomfortable temperatures.

### STAY ACTIVE

Our Consumers want to be active all year round, not just when the weather abides. Being active is core to who they are.

### SAVOR THE MOMENT

Our consumers don't want to miss important moments with family and friends. They want to be involved.

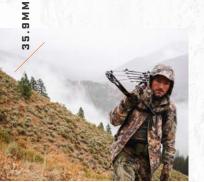
### **BE PRODUCTIVE**

Our consumers need to get things done. They cannot take the time to worry about the cold.

### CORE TARGET DEMOGRAPHICS

### PARTICIPANT: MOTIVATED TO BE ACTIVE





Participated in past 12 months: Fresh water or saltwater fishing, hunting with bow and arrow or gun



Participated in past 12 months: Hockey, skiing (downhill or CC), snowboarding, snowmobiling, skating

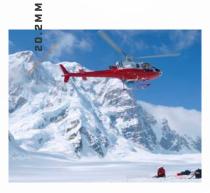
### SPECTATOR: MOTIVATED TO SAVOR THE MOMENT



Kids O-17 present in HH AND watched in past 12 months: Winter Extreme Sports, Figure skating, College Football, NFL (weekday or weekend), High School Sports, NHL Ice Hockey, Soccer

### WORKER: MOTIVATED TO BE PRODUCTIVE





Hospital, Medical, Healthcare Practitioner and Technical Occupations, Healthcare Support Occupations, Police and Fire Protective Service



Building/Grounds Cleaning and Maintenance, Farming, Fishing, and Forestry, Construction, Maintenance/ Extraction, Installation, Maintenance, and Repair, Transportation/ Material Moving, Natural Resources

### WE BELIEVE

We are meant to be outdoors — no matter how cold Layers — like excuses — keep us from meaningful experiences Taking a hard approach to handling the cold is the best way to warm things up You get out of life what you put into it

### WE VALUE

EXPLORATION / The freedom to get out and seek new adventures STANDING OUT(SIDE) / Challenging the status quo to find a better way to be outdoors COURAGE / The audacity to take risks TAKING THE UPPER HAND / Embracing new technology to edge out old solutions

WE EXIST TO DISRUPT THE FLUFF

WE DELIVER RADICAL WAYS TO WARM

### DISPOSABLE WARMERS

# ATHAW

LARGE

READY TO USE

20+ HOURS OF HEAT AIR-ACTIVATED ERGONOMIC DESIGN



### DISPOSABLE HAND WARMERS

At THAW, we DISRUPT THE FLUFF.

Don't "Bundle Up"....."Bundle Off" with our disposable hand and foot warmers. Our unique chemistry compound makes our disposable warmers last longer than others. When opened, air reacts to the ingredients inside the pouch to create a safe and long lasting heat so you can get on with your outdoor activities. Use them all day then dispose of them easily. Don't let cold stand in your way.



## 2 SMALL HAND WARMERS

### FEATURES

- · Twin pack
- $\cdot$  10+ hours of safe natural heat
- · Warms to 124°F / 51°C
- $\cdot$  Air-activated
- $\cdot$  Odourless
- $\cdot$  Ready-to-use
- $\cdot$  Long lasting
- $\cdot\, \mathrm{TSA}$  approved
- · 3 year shelf life



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EAN CODE	ITEM	RRP	OUTER	INNER (DISPLAY)
5060063229447	THA-HND-0005-G	£0.99	240 PCS	40 PCS



### LARGE HAND WARMER

FEATURES · 20+ hours of safe natural heat	HAND WARDERS
• Warms to 124°F / 51°C	atter and
· Air-activated	HANDWAR
· Odourless	READY TO USE
· Ready-to-use	TREASUNC DESIGN
· Long lasting	A REAL OF MEAN
· TSA approved	
· 3 year shelf life	

EAN CODE	ITEM	RRP	OUTER	INNER (DISPLAY)
5060063229454	THA-HND-0007-G	£1.29	240 PCS	40 PCS





### DISPOSABLE FOOT WARMERS

At THAW, we DISRUPT THE FLUFF.

Don't "Bundle Up"....."Bundle Off" with our disposable hand and foot warmers. Our unique chemistry compound makes our disposable warmers last longer than others. When opened, air reacts to the ingredients inside the pouch to create a safe and long lasting heat so you can get on with your outdoor activities. Use them all day then dispose of them easily. Don't let cold stand in your way.



### 2 DISPOSABLE TOE WARMERS

### FEATURES

- Twin pack
  7+ hours of safe natural heat
- · Warms to 135°F / 57°C
- Adhesive backing keeps in place
- Adresive backing keeps in p
   Air-activated
- · Odourless
- · Ready-to-use
- · Long lasting
- · TSA approved
- · 3 year shelf life



EAN CODE	ITEM	RRP	OUTER	INNER (DISPLAY)
5060063229492	THA-FOT-0004-G	£1.49	320 PCS	40 PCS



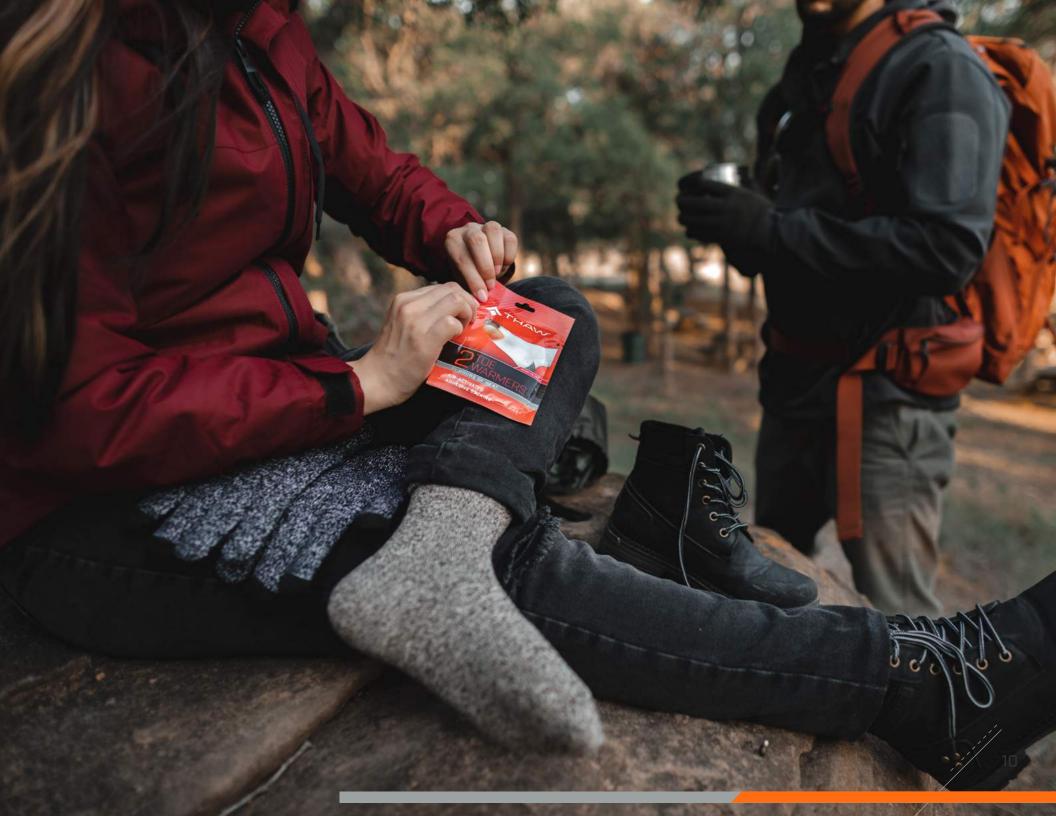
# 2 FOOT WARMERS

#### FEATURES

- Twin pack
- $\cdot$  7+ hours of safe natural heat
- $\cdot$  Warms to 104°F / 40°C
- $\cdot$  Adhesive backing keeps in place
- $\cdot$  Air-activated
- · Odourless
- · Ready-to-use
- · Long lasting
- $\cdot\,\mathsf{TSA}$  approved
- $\cdot$  3 year shelf life



EAN CODE	ITEM	RRP	OUTER	INNER (DISPLAY)	/ /
5060063229461	THA-FOT-0003-G	£1.99	90 PCS	30 PCS	;/





### SMALL HAND WARMERS

#### FEATURES

- · Twin pack
- · 10+ hours of safe natural heat
- Warms to 124°F / 51°C
- · Air-activated
- · Odourless
- · Ready-to-use
- · Long lasting
- $\cdot$  TSA approved
- · 3 year shelf life

ITEM: THA-HND-0005-G EAN: 5060063229447 RRP: £0.99 OUTER: 240 PCS INNER (DISPLAY): 40 PCS





### LARGE HAND WARMER

### FEATURES

- $\cdot$  20+ hours of safe natural heat
- · Warms to 124°F / 51°C
- Air-activated
- · Odourless
- · Ready-to-use
- · Long lasting
- · TSA approved
- · 3 year shelf life

ITEM: THA-HND-0007-G EAN: 5060063229454 RRP: £1.29 OUTER: 240 PCS INNER (DISPLAY): 40 PCS





#### **TOE WARMERS**

### FEATURES

- · Twin pack
- $\cdot$  7+ hours of safe natural heat
- Warms to 135°F / 57°C
- Adhesive backing
- · Air-activated
- · Odourless
- · Ready-to-use
- $\cdot$  Long lasting
- $\cdot\,\mathsf{TSA}$  approved
- · 3 year shelf life

ITEM: THA-FOT-0004-G EAN: 5060063229492 RRP: £1.49 OUTER: 320 PCS INNER (DISPLAY): 40 PCS





### FOOT WARMERS

### FEATURES

- $\cdot$  7+ hours of safe natural heat
- $\cdot\, \text{Warms}$  to 104°F / 40°C
- · Adhesive backing
- · Air-activated
- · Odourless
- · Ready-to-use
- · Long lasting
- · TSA approved
- · 3 year shelf life

ITEM: THA-FOT-0003-G EAN: 5060063229461 RRP: £1.99 OUTER: 90 PCS INNER (DISPLAY): 30 PCS







### RECHARGEABLE HAND WARMERS

Don't let the cold stand in your way.

"Charge Up" and "Warm Up" with our rechargeable hand warmers. Our rechargeable warmers provide longlasting heat so you can get on with your outdoor activities. The cold can zap more than just your energy, luckily our rechargeable products also serve as power banks to charge your USB powered devices.



# DUAL PURPOSE POWER BANK \* SMALL RECHARGEABLE HAND WARMER

#### FEATURES

USB-C Rechargeable (cable included)
Warms to (140°F / 60°C)
3 Modes
10 Hour Run Time
Memory Recall
Smart Power Control

· Power Bank

· Battery / Charging Indicator



EAN	I CODE	ITEM	RRP	OUTER	INNER
50600	63229478	THA-HND-0017-G	£29.99	12 PCS	6 PCS



### DUAL PURPOSE POWER BANK \* LARGE RECHARGEABLE HAND WARMER

#### FEATURES

- $\cdot$  USB-C Rechargeable (cable included)
- · Warms to (140°F / 60°C)
- · 3 Modes
- · 17 Hour Run Time · Memory Recall
- · Smart Power Control
- · Power Bank
- $\cdot$  Battery / Charging Indicator

EAN CODE	ITEM	RRP	OUTER	INNER
5060063229508	THA-HND-0013-G	£39.99	12 PCS	6 PCS







### RECHARGEABLE SEATPADS

Your outdoor activities just got a lot more enjoyable with our Rechargeable Heated Seatpads. Comfortable enough for any season, our seatpads offer USB connectivity to keep your seat nice and warm in the cold weather.

Sit down, relax and enjoy the outdoors in comfort and warmth.



### HEATED SEATPAD WITHOUT BATTERY

#### FEATURES

- Rechargeable
- Warms to (136°F / 58°C)
- · 3 Modes
- · Tough Nylon Construction
- · Heat-Retaining Insulation
- · Battery / Charging Indicator

#### ACCESSORIES

• USB Charging Cable

EAN CODE	ITEM	RRP	OUTER	INNER
5060063229485	THA-BOD-1000-G	£39.99	6 PCS	6 PCS



### RECHARGEABLE HEATED SEATPAD WITH BATTERY

#### FEATURES

- · Rechargeable
- Warms to (136°F / 58°C)
- · 3 Modes
- · Tough Nylon Construction
- · Heat-Retaining Insulation
- · Battery / Charging Indicator

#### ACCESSORIES

- 10,000mAh Battery
- USB Charging Cable

EAN CODE	ITEM	RRP	OUTER	INNER
5060063229553	THA-BOD-0015-G	£79.99	6 PCS	6 PCS



### RECHARGEABLES OVERVIEW

### **BESPOKE FLOOR DISPLAY**

ITEM: THA-DSP-0001-G EAN: 5060063229560 CASE: 1 PIECE





#### SMALL HAND WARMER + POWER BANK

### FEATURES

- · 3 heat settings
- · USB-C rechargeable
- · Power bank
- Warms to 140°F / 60°C
- Memory Recall
- $\cdot \operatorname{Smart} \operatorname{Power} \operatorname{Control}$
- $\cdot$  Battery / charging indicator

ITEM: THA-HND-0017-G EAN: 5060063229478 RRP: £29.99 OUTER: 12 PIECES INNER: 6 PIECES





#### LARGE HAND WARMER + POWER BANK

### FEATURES

· 3 heat settings

- · USB-C rechargeable
- · Power bank
- Warms to 140°F / 60°C
- Memory Recall
- · Smart Power Control
- $\cdot$  Battery / charging indicator

ITEM: THA-HND-0013-G EAN: 5060063229508 RRP: £39.99 OUTER: 12 PIECES INNER: 6 PIECES





#### HEATED SEAT PAD WITHOUT BATTERY

### FEATURES

· 3 heat settings

- Rechargeable
   Warms to 136°F / 58°C
- Tough nylon construction
- Heat-retaining insulation
- Battery / charging indicator

ITEM: THA-BOD-1000-G EAN: 5060063229485 RRP: £39.99 OUTER: 6 PIECES INNER: 6 PIECES





### HEATED SEAT PAD WITH BATTERY

### FEATURES

- $\cdot$  3 heat settings
- · Rechargeable
- · Power bank
- · Warms to 136°F / 58°C
- · Tough nylon construction
- · Heat-retaining insulation
- · Battery / charging indicator

ITEM: THA-B0D-0015-G EAN: 5060063229553 RRP: £79.99 OUTER: 6 PIECES INNER: 6 PIECES



### THAW GEAR APP



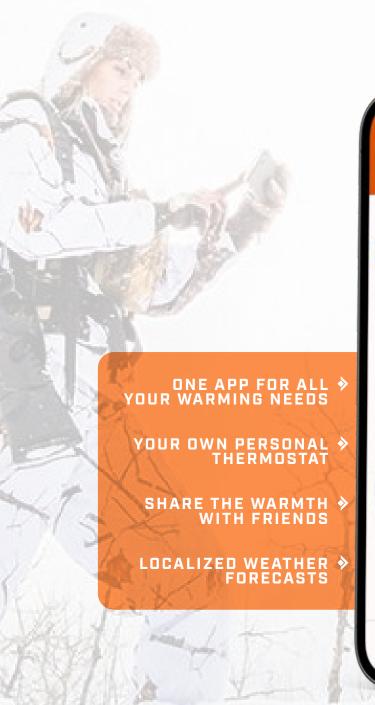
### CUSTOMIZE YOUR COMFORT

The industry leading THAW Gear app provides precision control over Bluetooth enabled THAW smart heating devices. With complete temperature control, battery status reporting, device warranty information, weather reports, and reminder notifications, you'll have no trouble staying warm in the cold. The lending feature even makes sharing your THAW smart devices with friends a breeze.

The THAW Gear app will be available soon on both the iOS App Store as well as the Google Play Store with THAW Bluetooth enabled smart devices hitting store shelves in 2022.

Google Play







### BLUETOOTH® ENABLED PRODUCTS

### WINTER '23 🚺

**ATHAW** 



### BLUETOOTH® HEATED INSOLES

Elegantly designed to operate and manage all of your THAW warming gear, our simple app interface enables you to set and adjust temperatures directly from your mobile device via Bluetooth<sup>a</sup> connection. Available for Android and iOS platforms, the THAW app also monitors battery life, streams weather forecasts and allows you to share devices with friends.

Staying warm has never been so easy.



### **Bluetooth**°



### BLUETOOTH" ENABLED RECHARGEABLE HEATED INSOLES (S)

#### FEATURES

- · Rechargeable (dual-charging cable included)
- · Bluetooth" Enabled
- Warms to (122°F / 50°C)
- · 4 Modes
- · 6 Hour Run Time
- · 4-Way Flexible Construction
- · Breathable Foam Padding
- Trim-to-Fit (M: 5.5-7 / W: 6.5-8)
- · Recessed Charging Port



EAN CODE	ITEM	OUTER	INNER (DISPLAY)	
5060063229515	THA-FOT-1004-G	TBC	TBC	

### BLUETOOTH" ENABLED RECHARGEABLE HEATED INSOLES (M)

#### FEATURES

- · Rechargeable (dual-charging cable included)
- · Bluetooth" Enabled
- Warms to (122°F / 50°C)
- · 4 Modes
- 6 Hour Run Time
- · 4-Way Flexible Construction
- · Breathable Foam Padding
- Trim-to-Fit (M: 7.5-9 / W: 8.5-10)
- · Recessed Charging Port

EAN CODE	ITEM	OUTER	INNER (DISPLAY)
5060063229522	THA-FOT-0016-G	TBC	TBC





### BLUETOOTH® HEATED INSOLES

Elegantly designed to operate and manage all of your THAW warming gear, our simple app interface enables you to set and adjust temperatures directly from your mobile device via Bluetooth<sup>a</sup> connection. Available for Android and iOS platforms, the THAW app also monitors battery life, streams weather forecasts and allows you to share devices with friends.

Staying warm has never been so easy.



### **Bluetooth**°



### BLUETOOTH" ENABLED RECHARGEABLE HEATED INSOLES (L)

#### FEATURES

- · Rechargeable (dual-charging cable included)
- · Bluetooth' Enabled
- Warms to (122°F / 50°C)
- · 4 Modes
- · 6 Hour Run Time
- · 4-Way Flexible Construction
- · Breathable Foam Padding
- · Trim-to-Fit (M: 9.5-11 / W: 10.5-12)
- · Recessed Charging Port

EAN CODE	ITEM	OUTER	INNER (DISPLAY)
5060063229539	THA-FOT-1003-G	TBC	TBC

### BLUETOOTH" ENABLED RECHARGEABLE HEATED INSOLES (XL)

#### FEATURES

- · Rechargeable (dual-charging cable included)
- · Bluetooth" Enabled
- Warms to (122°F / 50°C)
- · 4 Modes
- · 6 Hour Run Time
- · 4-Way Flexible Construction
- · Breathable Foam Padding
- · Trim-to-Fit (M: 11.5-13 / W: 12.5-14)
- · Recessed Charging Port

EAN CODE	ITEM	OUTER	INNER (DISPLAY)	
5060063229546	THA-FOT-1001-G	TBC	TBC	



**OLES (XL)** 





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